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Nib International Bank

www.nibbank.et.com

Ref. No. NIB/CAD/144/19

Date: October 8, 2019

International Livestock Research Institute  
Addis Ababa

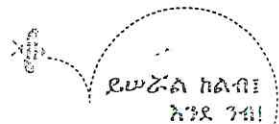
Re: Service Agreement Revision

Dear Sir/madam,

Pursuant to your letter dated August 20, 2019 Ref. No. FIN/0366, you requested our Bank for revision of some terms on the service agreement signed between your good selves and the Bank on November 11, 2015 and subsequent amendments.

In line with this, we are pleased to inform you that our management has deliberated on your request in detail and, by taking into account the Bank's aim to further cement its partnership with your esteemed institution, decided to make the following revisions;

1. With regards to Loans for Construction/Purchase of residential buildings;
  - a. The maximum tenure of such loans to remain 25 years, or retirement date, whichever comes first,
  - b. The interest rate for such loans to be the prevailing NIB ordinary saving deposit interest rate, instead of saving rate plus 1%,
2. With regards to Loan for Purchase of Automobiles;
  - a. The automobile to be purchased shall be brand new or not older than fifteen (15) years since manufacturing date if imported, and brand new if locally assembled,
  - b. The maximum tenure of loan for purchase of imported automobile, whose manufacturing date is below ten (10) years, shall be fifteen (15) years. However, the maximum tenure of loan for purchase of locally assembled automobile shall be ten (10) years. The minimum equity contribution for such vehicles shall be 10% of cost/purchase price or estimation value, whichever is lower,
  - c. The maximum tenure of loan for purchase of imported automobile, whose manufacturing date is ten years and above (up to 15 years), shall be ten (10) years. The minimum equity contribution for such vehicles shall be 20% of cost/purchase price or estimation value, whichever is lower,
  - d. If additional tangible collateral is offered, the Bank may finance up to 100% of the cost/purchase price or estimated value of the automobile, whichever is lower,
  - e. The interest rate for such loans to be the prevailing NIB ordinary saving deposit interest rate, instead of saving rate plus 1.5%,

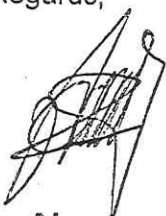


3. With regards to Consumer and Emergency Staff Loans
  - a. The interest rate to be the prevailing minimum saving deposit interest rate per annum, instead of saving rate plus 1%,
4. Re-application for new credit facilities shall be allowed;
  - a. For Housing and Automobile loans, only once after laps of three (3) years from the date the first loan was granted,
  - b. For Consumer and Emergency Staff Loans, only after 12 and 9 months' repayment is made, respectively, and
  - c. On all cases, however, the first loan taken should be fully settled prior to loan consideration,
5. If an employee serves the organization for five years and more after taking any credit facility from the Bank, the interest rate applicable on the respective loan shall remain intact even after his/her employment is terminated.

Yet all other terms and conditions on the original agreement, subsequent amendments, and the Bank's credit policy and procedure shall apply.

The management is pleased to announce the aforementioned amendments and hopes for even stronger partnership in the years to come.

Regards,



**Alemu Semaye**  
Director, Credit Appraisal  
Department



C.C.

- V/President – Banking Operations,
  - Director – Trade Finance Dep't,
  - Director – Retail and SME Banking Dep't,
  - Director – Internal Audit Dep't,
  - Manager – ILRI Branch,
- Nib International Bank S.C.  
Addis Ababa